



# North Royalton Chamber of Commerce

October 2019

*"Helping grow your business to new heights!"*

[www.nroyaltonchamber.com](http://www.nroyaltonchamber.com)

**ROCKET Mortgage**  
FIELDHOUSE

**RSVP**  
[nroychamber@aol.com](mailto:nroychamber@aol.com)  
440-237-6180  
by 10/14/20

*North Royalton Chamber of Commerce  
Wed., October 16, Luncheon at Noon  
Carrie Cerino's, 8922 Ridge Road, North Royalton*

## Topic: A Slam Dunk for Cavs New Home Facility

With its grand reopening on September 28, the former Quicken Loans Arena is now called Rocket Mortgage FieldHouse. Along with the name change comes an exciting \$185 million transformation of this home facility of the Cleveland Cavaliers. Len Komoroski, Chief Executive Officer of the Cleveland Cavaliers and Rocket Mortgage FieldHouse, which includes the Cleveland Monsters (AHL), Canton Charge (NBAGL) and Cavs Legion Gaming Club, will join us at the October 16th Chamber luncheon to discuss some of the amazing amenities and innovative technologies that the Rocket Mortgage FieldHouse has to offer, and the careful thought and planning behind them. Komoroski joined the Cavaliers in 2003 as President. His latest achievement has literally transformed the venue that the Cavaliers and Monsters call home. Very active as a community and civic leader, Komoroski serves on the board of directors of numerous well known Cleveland organizations.

Come join us at our Chamber luncheon on Wed., Oct. 16, to network with fellow members, enjoy a great lunch and learn about the Cleveland Cavs' new facility, Rocket Mortgage FieldHouse!

Cost of the luncheon is \$17 for members and \$20 for non-members. To make a reservation, please call the Chamber office at 440-237-6180 or email [nroychamber@aol.com](mailto:nroychamber@aol.com) by Monday, October 14. Please call the office if you have a reservation and find you must cancel it.

*Unfortunately, we will be forced to bill no-shows.*



## Welcome! Five New Chamber Members

**Sharon Ciccotosto**

**Leo Ciccotosto**

**Chloe's Consignment**

13517 West 130 Street

North Royalton OH 44133

440.628.9276

chloesconsignment@yahoo.com

chloesconsignment.shop

Consignment

**Igor Bogdanovic**

**Cheetah Floor Systems, Inc.**

9841 York Alpha Dr., Suite A

North Royalton OH 44133

440.842.7950

info@cheetahfloorsystems.com

cheetahfloorsystems.com

Commercial Floor Care

**John Mangol**

**John Mangol Photography, LLC**

6785 Wallings Road

North Royalton OH 44133

440.230.9411

john@johnmangol.photography

johnmangol.photography

Photography

**Cyndi Quinn**

**Imagination Station**

13349 York Road

North Royalton OH 44133

440.237.6400 - FAX 440.877.1149

imaginationstationec@yahoo.com

imaginationstationnorthroyalton.com

Childcare

*We are pleased to introduce our new member. Please support our existing and new Chamber members, welcome them and remember them when you have a need for the products or services that they provide.*

## Calendar of Events

October 16 - Membership Meeting

November 7 - Directors Meeting

November 20 - Membership Meeting

December 4 - Holiday Luncheon

\* Subject to Change

## Nominations for 2019 Chamber Election

Ballots for the 2019 Chamber of Commerce Election will be mailed to members in early November. If you are interested in becoming a director of the North Royalton Chamber of Commerce and wish to place your name in nomination, please do so in writing by October 25, 2019. Send your request to the Chamber of Commerce office at 13737 State Road, North Royalton OH 44133. Election results will become effective January 1, 2020.



## 2019 CHAMBER OFFICERS

**Aldo Filippelli - President**

North Royalton License Bureau

**Kevin Lynch, Vice President**

**Dan Holben, Treasurer**

Walthall Rea CPAs

**Kathy Gibbons, Secretary**

**Maria Magnelli**

Executive Director

## BOARD MEMBERS

**Jeanne Cilenti**

North Royalton Branch Library

**Tracy Marx**

Howard Hanna

**Erna Nardi Malave**

*This newsletter is an official publication of the North Royalton Chamber of Commerce*

**North Royalton  
Chamber of Commerce**

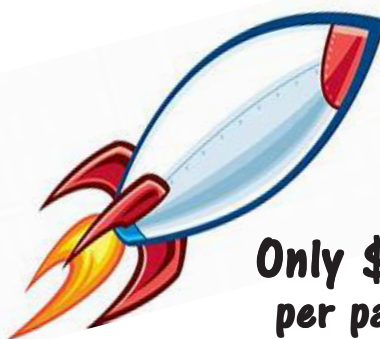
13737 State Road

North Royalton, Ohio 44133

440-237-6180 • FAX 237-6181

E-mail info@nroyaltonchamber.com

## Promote Your Business with an Email Blast!



**Only \$25  
per page**

**EASY AND INEXPENSIVE!**

Contact Chamber Office for Details

440.237.6180 or rrnews@aol.com

# Royalton Recorder 2020 Business Directory Order Form



Looking for a Few  
Businesses to Anchor our 2020  
Business Directory.

Anchors will have a full-page ad on  
Back Cover, Inside Covers or strategic pages.

• Back Cover - \$395\* ~~SOLD~~  
Inside Covers - \$350\* • Center 4 Pages - \$325  
• Full Page Ad - \$250\*

\* Also includes a business card  
listing in Directory!

Call today to reserve your spot  
as a featured ad!

**PLUS!**

Include your Website  
or Facebook page for  
FREE Link to your  
website!

**VERY ECONOMICAL!**

DELIVERED TO 16,000 HOMES AND  
BUSINESSES AND ON OUR WEBSITES  
FOR ONE FULL YEAR! RESIDENTS USE  
THE DIRECTORY OFTEN WHEN SEARCHING  
FOR SERVICES AND WANT TO HIRE  
A LOCAL COMPANY.

## Royalton Recorder 2020 Business Directory Order Form

The Royalton Recorder is in the process of compiling the 2020 Business Directory that will be mailed this fall to EVERY residence and business in North Royalton PLUS a portion of Broadview Hts., and surrounding areas (Circulation is 16,000). It will also be on our website for one full year, giving your card great visibility. As a business, it is very important to keep our business name in the public eye.

Your Business Cards will be placed according to category of business. It will be in similar order as a Yellow Pages directory, but will include only full page feature ads and business cards. Residents use the directory often when searching for services or want to hire a local company. The directory also includes some very useful information and a 2020 calendar. The directory fills up quickly so positions will be taken on a first-come, first-served basis.

If you would like to be included in our Business Directory, please fill in this form and return it to the Royalton Recorder by November 18, 2019. Cost is \$55 per listing as a Chamber Member. Non-member rate is \$75 per card.

*Please Return Bottom Portion With Order* - Enclose two (2) business cards, along with payment of \$55 (Non-members pay \$75).

Name \_\_\_\_\_ Daytime Phone \_\_\_\_\_ Email \_\_\_\_\_

Check No. \_\_\_\_\_ Date \_\_\_\_\_ Amount Enclosed or Charged \_\_\_\_\_

Credit Card # \_\_\_\_\_ Expiration Date \_\_\_\_\_

Credit Card Billing Address \_\_\_\_\_ Zip Code \_\_\_\_\_

Your Signature \_\_\_\_\_

Under which Category would you like to be listed? \_\_\_\_\_

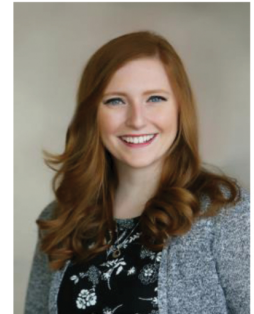


## Chamber Energy Program

- **WHAT IS OUR PROGRAM?**
  - ELECTRIC AND NATURAL GAS SUPPLY SAVINGS FOR CHAMBER MEMBERS' HOMES AND BUSINESSES
  - ASSISTANCE WITH LIGHTING AND EQUIPMENT REBATES
  - NATURAL GAS TAX EXEMPTION REVIEW AND PROCESSING
  - NO COST HOTLINE FOR ANY ENERGY-RELATED QUESTIONS 330-208-2082
- **HOW DOES THE CHAMBER BENEFIT FROM USING OUR PROGRAM?**
  - 18% RECURRING REVENUE
  - MEMBER SATISFACTION AND RETENTION
- **WHAT ARE THE STEPS TO ENROLL IN THE PROGRAM?**
  - TO SEE HOW MUCH THEY CAN SAVE, CHAMBER MEMBERS CAN CHOOSE FROM THE FOLLOWING THREE SIMPLE OPTIONS:
    - CALL 330-208-2082
    - EMAIL A RECENT ELECTRIC OR GAS BILL (ALL PAGES) TO [CHAMBERENERGY@CEATEAM.COM](mailto:CHAMBERENERGY@CEATEAM.COM)
    - FAX A RECENT ELECTRIC OR GAS BILL (ALL PAGES) TO 330-721-8111
- **TESTIMONIALS/PROGRAM SUCCESS STATS**
  - A PIZZA SHOP RECENTLY EMAILED THEIR UTILITY BILLS TO THE PROGRAM FOR A FREE ANALYSIS AND ENDED UP REDUCING THEIR TOTAL ELECTRIC AND GAS COSTS BY OVER **\$15,000 ANNUALLY**. THE PROGRAM WAS ALSO ABLE TO HELP THEM IDENTIFY AND FILE FOR A **50% SALES TAX EXEMPTION** ON THEIR NATURAL GAS, SAVING AN ESTIMATED **ADDITIONAL \$1,500 ANNUALLY**.



Ken Piechowiak | Sarah Margelowsky | Rick Davidson  
[chamberenergy@ceateam.com](mailto:chamberenergy@ceateam.com)  
330.208.2082  
<https://ceateam.com/chamber>



Benefit available as part of your chamber's membership to NOACC  
PO Box 3230, Cuyahoga Falls, OH 44223, 216.447.9900, 866.466.6222, [noacc.org](http://noacc.org)



## Did you know you can get a discount on health insurance for your company through your local chamber?



The relationship you have with your employees is key, especially when it comes to your health plan. That's why NOACC and Anthem Blue Cross and Blue Shield (Anthem) have teamed up to offer you ChamberSaver discounts.

### What matters most to you when it comes to your company's health coverage?

An affordable health plan? Healthier employees? A full range of health insurance offerings? That's exactly what you get when you choose ChamberSaver. Companies with 2-50 eligible employees can save 1.4% and companies with 51-500 eligible employees can save 1% on health insurance – and not just on a few plans, but rather, on Anthem's full range of health insurance offerings.\*

### Access to care that's right for your employees

When employees feel good, they are usually more focused and more likely to perform at a higher level, which can have a positive affect on a company's bottom line. That's why every Anthem plan includes 100% coverage for checkups, flu shots, and other preventive care services for your employees and their families. The reward is peace of mind and better health at no extra cost to your employees.

### Want to learn more?

For more information, contact your broker, your local chamber, or NOACC at 866-466-6222 or [www.noacc.org](http://www.noacc.org).

Request a free quote at [www.chambersaver.com/noacc](http://www.chambersaver.com/noacc).



### Your chamber membership creates value for your company.

The savings alone is great. But consider what also comes with it.

- Your choice of plans, from industry-leading consumer-driven health plans to point-of-service products
- Administrative convenience of working with one carrier who offers a complete menu of coverage options: prescription drugs, dental, vision, life insurance, long-term and short-term disability and employee assistance programs
- Extensive selection of providers and lower in-network costs
- Strong local service

### You'll also benefit from access to discounts on Anthem dental, vision, life, and disability products.

| Product                             | Group size | Discount |
|-------------------------------------|------------|----------|
| Dental                              | 2-50       | 5%       |
|                                     | 51-99      | 4%       |
|                                     | 100+       | 2%       |
| Full-service Blue View Vision plans | 2-499      | 15%      |
| Life and Disability                 | 2-9        | 5%       |
|                                     | 10+        | 10%      |

### In addition to these great savings, Anthem products offer industry-leading product features and networks.

#### Dental

- Industry-leading local and national networks with deep discounts, saving members an average of 34% on covered services when they visit an in-network provider
- No waiting periods for major services with employer-paid plans
- Flexible plan designs and optional benefits like annual maximum carryover and brush biopsy
- A dedicated dental service department that provides fast and accurate claims processing that beats the industry average, with the average claim paid in less than 3 days<sup>1</sup>
- Expanded care with our clinically integrated program, Anthem Whole Health Connection, is included at no extra cost. This includes additional dental services for members with certain health conditions.

#### Blue View Vision

- One of the largest vision networks in the nation, with the choice of independent eye doctors or Glasses.com, ContactsDirect, 1-800 CONTACTS, LensCrafters®, Pearle Vision®, Sears Optical®, Target Optical®, or JC Penney® Optical stores
- Members can buy extra pairs of glasses for 40% off from any network provider. And kids under age 19 get UV-blocking Transitions® lenses at no extra cost while adults get a discount.<sup>2</sup>
- Access to a dedicated and knowledgeable customer support team 7 days a week
- Enhanced care with our clinically integrated program call Anthem Whole Health Connection is included at no extra cost. This includes market-leading collaboration between primary care doctors and eye doctors

#### Life and Disability

- A broad portfolio of life and disability products and an A.M. Best financial rating of A (Excellent)
- Value-add programs include at no additional charge provide emotional, financial and legal support, along online will preparation and identity theft recovery services
- Telephone claim intake is standard in addition to a dedicated call center with calls answered live during business hours
- Outstanding claims turnaround time and payment accuracy – and we help with Social Security disability filings and approvals
- Integration of short-term disability and our health benefits may improve employee health and productivity

<sup>1</sup> Internal data 2017

<sup>2</sup> Except when discounting of non-covered services is prohibited by state law. Standard broker commissions apply. Offer available to Ohio-headquartered businesses adding new Anthem dental, vision, life and/or disability plans. This discount program can be changed or terminated at any time. Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. An independent licensee of the Blue Cross and Blue Shield Association. ® Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.





## SHIPPING & FREIGHT SERVICES



### NOACC Chamber Shipping Program

The NOACC Chamber Shipping Program, managed by PartnerShip®, is a comprehensive inbound and outbound shipping program that combines simplicity, savings, and value for all chamber members. As the endorsed shipping management provider of NOACC, PartnerShip provides chamber of commerce members with

- Unparalleled customer service
- Exclusive discounts on select FedEx® small package services.
- Significant savings on LTL freight, truckload, and tradeshow shipments with UPS Freight, YRC Freight, and other reputable carriers.

**This is a FREE member benefit.**

**Enroll today at [PartnerShip.com/89NOACC](http://PartnerShip.com/89NOACC)**




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PartnerShip  
 Harry Centa Jr.  
[hcenta@partnership.com](mailto:hcenta@partnership.com)  
 800-599-2902 x2242 / [www.PartnerShip.com/89NOACC](http://www.PartnerShip.com/89NOACC)

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Benefit available as part of your chamber's membership to NOACC  
 PO Box 3230, Cuyahoga Falls, OH 44223, 216.447.9900, 866.466.6222, [noacc.org](http://noacc.org)



An overview of your NOACC Chamber Shipping Program services and discounts is shown below. Please visit [PartnerShip.com/89NOACC](http://PartnerShip.com/89NOACC) for more program details and to enroll in this free program.



### SMALL PACKAGE SERVICES



#### FedEx Express

- |                                                    |                 |
|----------------------------------------------------|-----------------|
| › Next-business-day envelopes                      | Save up to 27%* |
| › Next-business day, 2-and 3-business day packages | Save up to 22%* |
| › International shipments                          | Save up to 23%* |

#### FedEx Ground

*Discounts on Outbound Prepaid, Inbound Collect, Bill Recipient & Third Party Billing*

- |                                 |          |
|---------------------------------|----------|
| › Packages weighing 1-10 lbs.   | Save 5%  |
| › Packages weighing 11-30 lbs.  | Save 10% |
| › Packages weighing 31-150 lbs. | Save 15% |

#### Multiweight Pricing

This cost-saving pricing option is for multiple package shipments going to the same recipient on the same day. Packages are rated individually and as one shipment. You pay the lower rate!

- › Tier 6 for shipment weights between 200-499 lbs.
- › Tier 506 for shipments weighing 500 lbs. or more

#### FedEx Home Delivery®

- |                                |          |
|--------------------------------|----------|
| › Packages weighing 1-20 lbs.  | Save 5%  |
| › Packages weighing 21-70 lbs. | Save 10% |



### LTL (LESS-THAN-TRUCKLOAD) FREIGHT SERVICES

#### PartnerShip.com/Quote

- › Inbound and outbound
- › Standard, expedited and guaranteed services
- › Tradeshow / exhibit shipping



### TRUCKLOAD BROKERAGE SERVICES

#### PartnerShip.com/TLQuote

- › Full and partial truckloads
- › Dry van, flat bed, and refrigerated



[PartnerShip.com/89NOACC](http://PartnerShip.com/89NOACC)

29077 Clemens Rd. • Cleveland, OH 44145 • [PartnerShip.com](http://PartnerShip.com) • 800-599-2902 • [sales@PartnerShip.com](mailto:sales@PartnerShip.com)

\*Includes a bonus 5% online processing discount. Full details available at [www.PartnerShip.com/89NOACC/FedExdiscounts](http://www.PartnerShip.com/89NOACC/FedExdiscounts)